



J THOMAS & COMPANY PRIVATE LIMITED
GUWAHATI MARKET SYNOPSIS - SALE 14/2025

(*NEW SEASON TEAS ONLY)

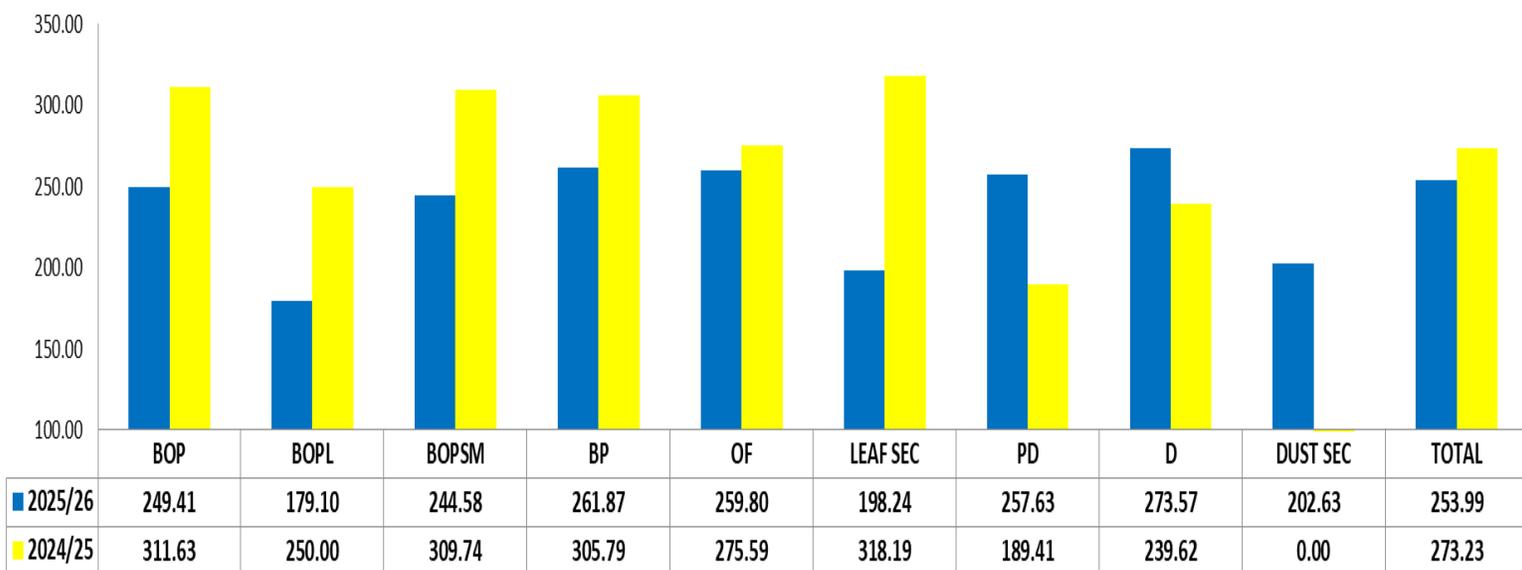
Market Report	
LEAF	DUST
* Market witnessed good demand. * Best varieties irregular around last. * Good and Medium category irregularly lower. * Plainers/BLF easier and witnessed some withdrawals.	* Market witnessed good demand. * Best varieties firm to occasionally dearer. * Good and Medium descriptions around last. * Plainer sorts irregular and lower with some withdrawals noticed.

Buying Analysis	
LEAF	DUST
* WI: Operated. * HUL: Selective * Internals : Good support. *Exporters: Some enquiry on bolder broken.	* HUL: Active on good liquoring sorts. * WI: Operated. * Internals : Fair support.

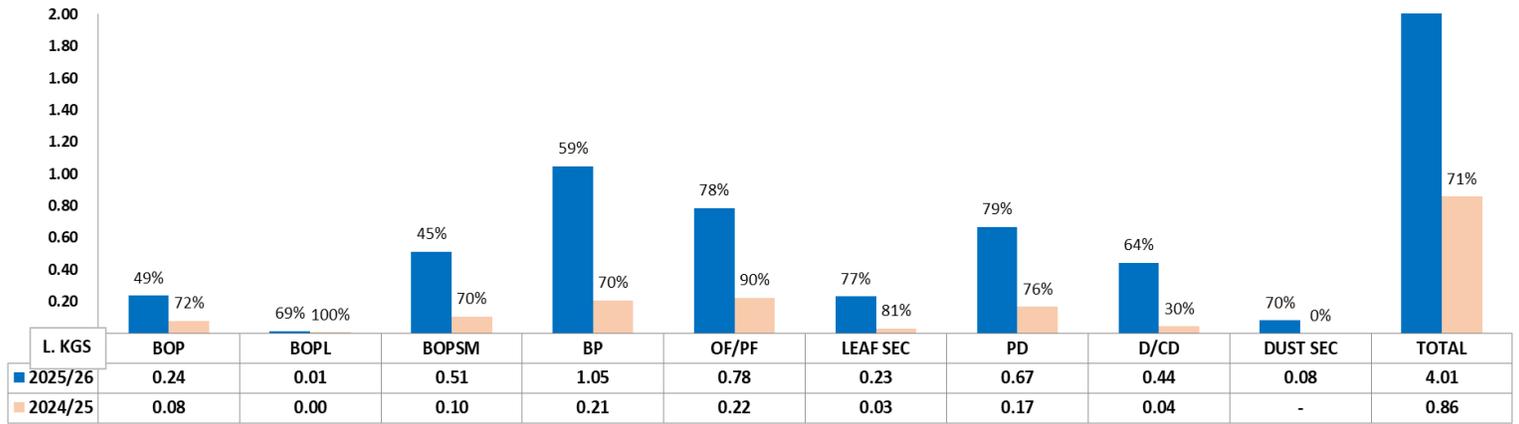
AUCTION AVERAGES												
	2025/26			2024/25			2023/24			UPTO SALE 14		
	SALE 14	SALE 13(2024/25)	+/-	SALE 14	SALE 13(2023/24)	+/-	SALE 14	SALE 13(2022/23)	+/-	2025/26	2024/25	2023/24
LEAF	251.53	159.33	92.19	297.01	125.29	171.72	242.79	172.93	69.86	251.53	297.01	242.79
DUST	259.83	138.78	121.04	199.82	107.16	92.66	235.44	168.73	66.70	259.83	199.82	235.44
TOTAL	253.99	152.01	101.97	273.23	117.56	155.68	240.96	171.99	68.97	253.99	273.23	240.96

GTAC AUCTION AVERAGES										
SALE		14	15	16	17	18	19	20	21	
LEAF	2025/26	251.53								
	2024/25	297.01								
DUST	2025/26	259.83								
	2024/25	199.82								
TOTAL	2025/26	253.99								
	2024/25	273.23								

GTAC Grade Wise Averages Upto Sale 14



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 14



OFFER / SOLD QUANTITY & AVERAGE PRICE (2025/26)

	THIS SALE				LAST SALE				UPTO SALE 14			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3,52,982	1,90,709	251.94	46%	4,85,854	3,23,634	172.66	33%	3,52,982	1,90,709	251.94	46%
FANNINGS	1,00,717	78,330	259.80	22%	2,15,753	1,79,631	150.12	17%	1,00,717	78,330	259.80	22%
LEAF SEC.	17,541	13,033	195.72	26%	55,796	52,640	108.85	6%	17,541	13,033	195.72	26%
LEAF TOTAL	4,71,240	2,82,073	251.53	40%	7,57,403	5,55,905	159.33	27%	4,71,240	2,82,073	251.53	40%

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	1,52,810	1,10,776	263.98	28%	3,50,403	2,47,891	146.47	29%	1,52,810	1,10,776	263.98	28%
DUST SEC.	11,526	8,050	202.63	30%	76,177	59,737	106.89	22%	11,526	8,050	202.63	30%
DUST TOTAL	1,64,335	1,18,826	259.83	28%	4,26,580	3,07,628	138.78	28%	1,64,335	1,18,826	259.83	28%
TOTAL	6,35,575	4,00,898	253.99	37%	11,83,983	8,63,533	152.01	27%	6,35,575	4,00,898	253.99	37%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 14			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024/25	4,71,240	2,82,073	251.53	40%	7,57,403	5,55,905	159.33	27%	4,71,240	2,82,073	251.53	40%
2023/24	84,301	64,650	297.01	23%	4,98,041	3,58,771	125.29	28%	84,301	64,650	297.01	23%

DUST	THIS SALE				LAST SALE				UPTO SALE 14			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024/25	1,64,335	1,18,826	259.83	28%	4,26,580	3,07,628	138.78	0%	1,64,335	1,18,826	259.83	28%
2023/24	36,470	20,941	199.82	43%	4,32,144	2,66,796	107.16	38%	36,470	20,941	199.82	43%

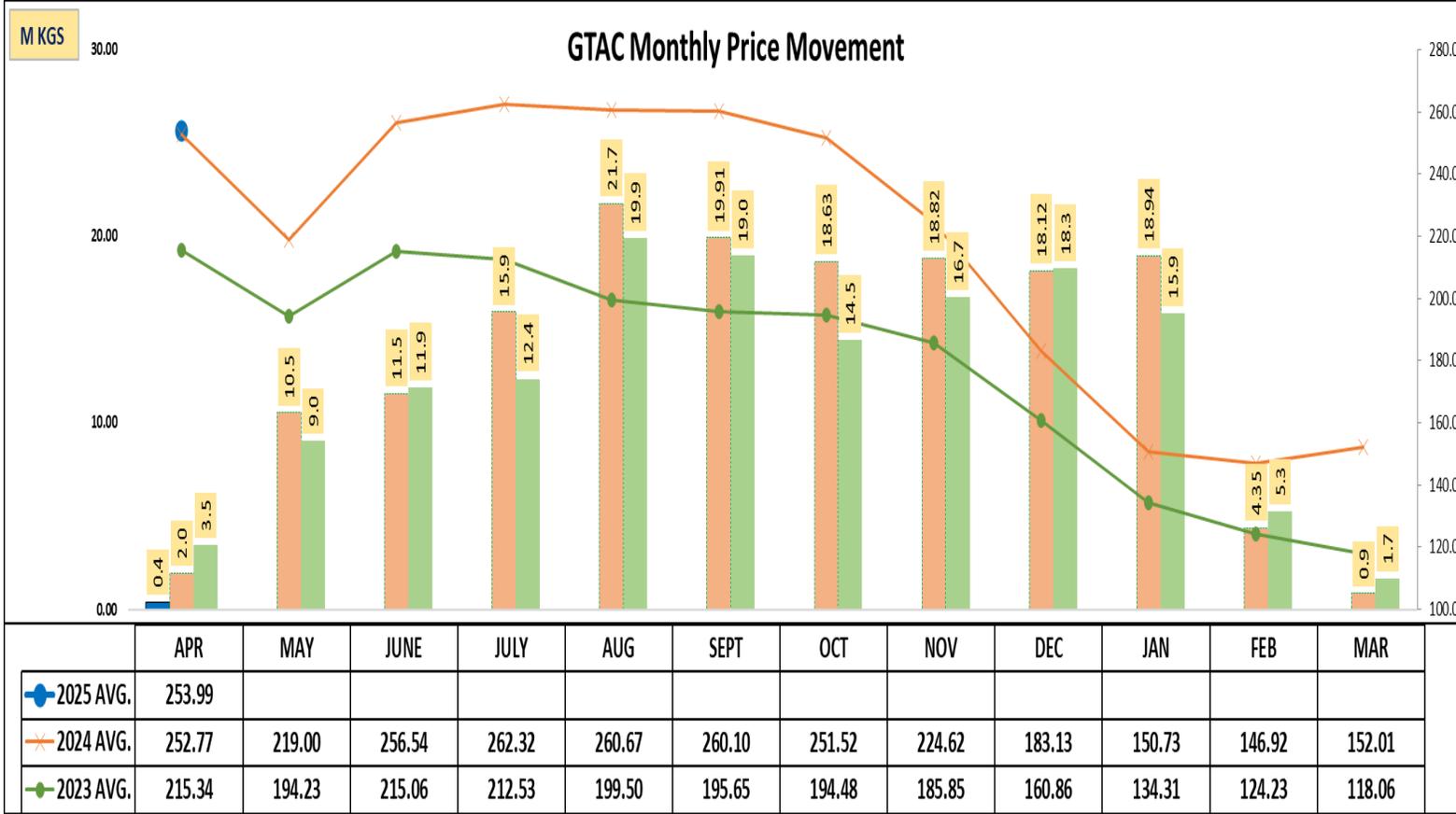
TOTAL	THIS SALE				LAST SALE				UPTO SALE 14			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024/25	6,35,575	4,00,898	253.99	37%	11,83,983	8,63,533	152.01	27%	6,35,575	4,00,898	253.99	37%
2023/24	1,20,771	85,590	273.23	29%	9,30,185	6,25,567	117.56	33%	1,20,771	85,590	273.23	29%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2025/26		UPTO SALE 14			2025/26		UPTO SALE 14		
	SALE 14	SALE 13(2024/25)	2025/26	2024/25	2023/24	SALE 14	SALE 13(2024/25)	2025/26	2024/25	2023/24
BELOW 150	1.15	65.89	1.15	5.93	10.18	1.21	78.08	1.21	46.69	7.75
BETWEEN 151.00-200.00	26.74	17.91	26.74	1.97	21.46	20.28	14.11	20.28	8.30	27.99
BETWEEN 201.00-250.00	27.03	5.50	27.03	14.14	20.14	27.18	2.67	27.18	5.12	29.05
BETWEEN 251.00-300.00	19.71	5.31	19.71	21.56	29.30	21.61	2.07	21.61	16.30	23.28
BETWEEN 301.00-350.00	16.83	3.92	16.83	30.69	11.10	20.90	2.57	20.90	15.96	8.12
BETWEEN 351.00-400.00	7.32	1.02	7.32	21.16	6.64	7.57	0.42	7.57	7.62	3.02
ABOVE 400.00	1.22	0.46	1.22	4.55	1.18	1.26	0.08	1.26	0.00	0.79

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2025			LAST YEAR-2024			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
15	22,731	7,506	30,237	11,011	2,940	13,951	11,720	4,566	16,286
16	NO SALE			17,871	5,297	23,168	-17,871	-5,297	-23,168
17	79,930	28,742	1,08,672	36,797	14,273	51,070	43,133	14,469	57,602
TOTAL	1,02,661	36,248	1,38,909	65,679	22,510	88,189	36,982	13,738	50,720



* Please note April 2025-26 Price is calculated on SALE 14 Only

GTAC BUYING FOR THE SALE 14

	LEAF			DUST				TOTAL			
	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
OFFER	4,71,239.8			OFFER	1,64,335.3			OFFER	6,35,575.1		
SOLD	2,82,072.7			SOLD	1,18,825.6			SOLD	4,00,898.3		
SOLD %	60%			SOLD %	72%			SOLD %	63%		
TCPL	0	-	0%	TCPL	0	-	0%	TCPL	0	-	0%
HUL	10,005	339.26	4%	HUL	31,982	329.67	26.9%	HUL	41,988	331.96	10%
W.India	56,954	277.75	20%	W.India	22,224	245.21	19%	W.India	79,178	268.62	20%
WI.Pack	13,001	313.76	5%	WI.Pack	4,386	248.64	4%	WI.Pack	17,387	297.33	4%
N.India	1,10,262	223.20	39%	N.India	26,640	230.35	22%	N.India	1,36,901	224.59	34%
NI.Pack	19,035	287.67	7%	NI.Pack	5,067	308.05	4%	NI.Pack	24,102	291.95	6%
Packeteers	1,078	182.42	0%	Packeteers	0	-	0%	Packeteers	1,078	182.42	0%
C.India	11,584	273.07	4%	C.India	19,116	216.76	16%	C.India	30,700	238.01	8%
Exports	24,547	258.04	9%	Exports	0	-	0%	Exports	24,547	258.04	6%
Local	31,805	218.02	11%	Local	3,622	226.06	3%	Local	35,428	218.84	9%
S.India	2,709	259.13	1%	S.India	198	150.00	0%	S.India	2,907	251.71	1%
Others	1,092	220.16	0%	Others	5,591	196.93	5%	Others	6,683	200.72	2%
TOTAL	2,82,073	251.53	100%	TOTAL	1,18,826	259.83	100%	TOTAL	4,00,898	253.99	100%

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 14

MARK	2025-26			2024-25		
	RANK	KGS	AVG	RANK	KGS	AVG
HALMARI	1	1,645	441.63	1	294	470.37
BANAMALIE	2	641	424.82			
DUKLINGIA	3	3,011	390.81	4	613	382.41
TEENALI	4	206	390.00			
SILONIBARI	5	508	381.61	6	310	365.77
HIRAJULI	6	4,106	379.97			
BIJLEEJAN	7	9,938	373.22	7	1,226	360.93
DEOHALL	8	1,332	371.32			
KOPATI	9	3,375	366.75	8	5,098	359.86
KENDUGURIHIGHGROWN	10	161	360.00			
MADHUTING	11	1,062	359.50			
BETTYBARI	12	862	359.22			
HATIJANCLONAL	13	2,953	355.60			
RUNGAGORA(J)	14	759	351.49			
DOOMNI	15	1,639	350.72	3	1,313	388.37
DHOLIE	16	781	344.01			
HARCHURAH	17	471	344.00			
DILLICLONAL	18	2,399	343.21	10	774	350.77
MORANHIGHGROWN	19	6,967	340.35			
NARAYANPUR	20	811	335.91			
DOOLAHAT	21	6,362	333.37			
SUNDARPUR	22	1,058	332.26	17	1,177	324.08
KEYHUNG	23	2,363	325.45			
ADDABARIEHIGHGROWN	24	156	321.00			
DEHA	25	151	320.00	5	609	375.31

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